

2023 DEMOGRAPHIC RHPORT

One Industry. One Mission. One Show.



In-Person Event Attendance



12,506 **Total Attendees**



17% International **Attendance**



Represented Canada, Mexico, Japan, Brazil, China



Companies



Distributors



Attendee Profile

In-House

Associate Services































New Products

& Innovations









Professionals

Buyers from World Class Organizations **Distributors Building Service** In-House **Residential Cleaners**

Acorn

& Wholesalers

Distributors, Inc. **Amazon American Sanitary Supply**

Brady IPS Bunzl Consolidated Paper Group, Inc. **Envoy Solutions**

Ernest Packaging

Solutions

Aramsco

Grainger **HD Supply** Hillyard, Inc. **Imperial Dade**

K&S Distributors Inc

Kelsan, Inc. **KEY QUIMICA KSS Enterprises** Office Depot **Staples** Veritiv

28%

21%

19%

Aramark Bee Clean Building Maintenance City Wide Facility Solutions

Contractors

ABM

AHI Facility

Services, Inc.

Crothall Healthcare **DMS Facility** Services Flagship Facility **Services** Forefront Healthcare

Compass Group

ISS Facility Services J & J Worldwide **Services** Jani-King JLL

KBS

National Industries for the Blind

One Source Property

Services, Inc.

Prestige Maintenance USA Rozalado & Co. Commercial Cleaning

United Services, Inc.

Attendee Buying Power

C&C Cleaning Services

All Seasons Cleaning

Better Life Maids Clean Squad **Dallas Maids**

Ecomaids Four Seasons Cleaning, Inc.

Fresh Start Cleaning

Company

Keen Maids Legacy Cleaning Services, LLC Maid Brigade

Maids and Moore

Molly Maid MoreHands Maid Service Pristine Cleaning **Services LLC**

> Sparkling and Beyond, LLC

Sparkling Clean Pro

Sparkmaids LLC Star Maintenance, Inc. **Vacation Property** Maids

amount attendees intend to spend with exhibitors they

Boeing California Prison

Service Providers

Alaska Airlines

Allegiant Stadium

Industry Authority Delta Airlines Department of **Veterans Affairs**

Fox Studios Grand Rapids Public Schools Iowa State University

New Orleans Convention Center Orlando Regional Medical Center Penn State University

City of Tempe

Prime Healthcare **Services Sodexo Southwest Airlines** St. Louis Cardinals Target Corp.

Walt Disney

Company

76% of attendees make or influence buying decisions

\$102,000 amount attendees intend to spend the next 12 months saw at ISSA Show North America over the next 12 months

61% of attendees have an annual sales volume over \$1M

44% of attendees under 45

\$90 billion dollar industry

15% Sales/Marketing Manager/Supervisor 9%

Vice President/Executive Management

Top Attendee Job Functions



4 5 **DPA Triple S**

365 Digital Impressions

158,377

Exhibitor

Listing Views

<u> Alliance</u>

181

1,842 Followers

Equipment & Accessories*

Facility Maintenance, Repair

Food Service Disposables

Exterior Maintenance

Floor & Carpet Care*

& Operations*

& Equipment

Indoor Air Quality

597

Brands

Represented

Exhibitor Level 1 Listing 383 Average Listing Views

Average Upgraded

765 Average Listing Views

Digital Listing Leads

Exhibitor Basic Listing O Average # of Leads

25 Average # of Leads

45 Average # of Leads

170 Followers

27,704 Video Views

1,897 Followers

16,852

Searched

Show Floor

Education

Sessions in 3 days

35%

of Audience Downloaded

the Mobile App

ISSA Show Social Reach

Exhibitor Level 2 Listing

1,400 Followers

40,059 Post Impressions 90,547 Post Impressions 20,008 Post Impressions

1,989 Followers

Impressions

Product Categories Cleaning Agents* Laundry & Ware wash Cleaning Service/ Odor Control Products **Total Products** Contract Cleaning* Office Products & Supplies Dispensers/Dilution Control* Packaging Supplies

Tools & Accessories* Infection Prevention & Control *Top 10 product categories searched.

- **Educational Program Stats**
- 1,874 Conference **Attendees**

In-Person Education

164

Total Education Sessions and **Networking Events**

Paper Products*

· Restoration & Remediation

Restroom Care & Supplies*

Safety & Industrial Supplies

Technology & Business

Solutions*

Skin Care & Personal Hygiene



On-Site & Digital Reach **Product Entries**

2023 Innovation Award Winners **Innovation of the Year Award** • Compact Quad® Plus 4-Roll Toilet Paper Dispenser by GP Pro (Georgia-Pacific)

Innovation of the Year Honorees

PathogenFocus Air/Surface Disinfection

Proline WAVE™ 1-liter manual dispenser

Dispenser by Hospeco Brands Group

Environment & Sustainability

Biosecurity by PathogenFocus

by SC Johnson Professional

of the Year Honorees Super Hydro Pod Foaming Hand Soap by Soap2o Tork Carbon Neutral Dispensers by Tork, an Essity brand

 Distributor Choice Award: Natura Yarn line of mopping products by ABCO Products Corp.

Environment & Sustainability

 Facility Service Provider Choice Award: All Floor™ cleaning system by Kaivac Inc.

Innovation Industry Choice Awards

- Manufacturer Representative Choice Award: TOPFILL™ No Touch Counter Mount Soap Dispenser by Kutol Products
- Residential Cleaning Choice Award: SIMPL: Smart Inspect Machine Predictive Learning by SmartInspect™

 All Floor™ cleaning system by Kaivac Inc. Multi-Surface Ceramic Clearcoat

- **PURE AIR Coating by SIMIX** Evogen® Tri-Vend High-Capacity **No-Touch Menstrual Care Product**
- of the Year Award Natura Yarn by ABCO Products Corp.

ISSA SHOW

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