

**ISSA SHOW**<sup>®</sup>

NORTH AMERICA 2024

# 2024 SHOW GUIDE

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# Your partner for specialty HI&I cleaning ingredient solutions

We understand that innovation, creativity and technical expertise are essential in formulating disruptive products, which is why our HI&I Innovation & Application Centers are strategically located around the globe to complement our field expertise.

As a leading specialty ingredient distributor, we bring you a comprehensive line-up of sustainable, effective and user-friendly products, ensuring access to cutting-edge ingredients and technologies, like our state-of-the-art mixing and blending capabilities. Together, we can meet the cleaning industry's evolving needs.

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Anionic surfactants  
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Bases  
Biocidals  
Bleaches  
Cationic surfactants

Chelants and builders  
Conditioning agents  
Emulsifiers  
Enzymes  
Fatty acids  
Glycol ethers  
Humectants  
Hydrotropes  
Nonionic surfactants  
Odor neutralizers

Optical brighteners  
Performance polymers  
Probiotics  
Rheology modifiers  
Salts  
Scouring agents  
Silicones  
Solvents  
Specialty blends  
Waxes



# WELCOME TO ISSA SHOW NORTH AMERICA 2024

Welcome to the ISSA Show North America 2024, the premier tradeshow for the cleaning and facility management industry. If this is your first time attending, thank you for being here. If you are an annual participant, welcome back and we greatly appreciate your support. We promise your time and investment with us will be worth your while.

The theme of this year's event is 'Beyond Clean,' addressing both how important what we do contributes to the health, well-being, and bottom line of our customers, and also how the ISSA Show is evolving to provide you with the innovation and tools allowing you to provide even more services to your customers. We have over 600 exhibiting companies, more than 130 new to the ISSA Show, designed to provide you with access to the latest in product and technologies, industry leaders and industry peers, which will help you to make your business more efficient and more profitable.

This year's event makes it even easier to find what is available specifically for you. Using the show app or the mobile version of our ISSA Show website, you can sort by your job responsibility to quickly access the education offerings, and networking opportunities, available to you and your peers. If you haven't already, check with our registration team to see if there are tickets still available for the BSC-exclusive BSC Night Shift Networking Event at the Foundation Room on Monday night. For Distributors, check with registration to determine if tickets are still available for our Wednesday Networking Breakfast for Distributors: Elevate Your Skills, Elevate Your Game, featuring renown hostage-negotiator Mickey Bergman showing us how to apply his skills to our success in business.

We are excited to host and co-locate with the Building Service Contractors Association International's (BSCAI) Contracting Success Conference again this year. This conference matches the dates of the ISSA Show North America, with registration located in Hall A directly adjacent to the ISSA Show registration.

I am eager to hear about your experience and would welcome you to stop by and see us in our Show Office, located in South Pacific J to say hello and share your thoughts.

Thank you for being here and enjoy the ISSA Show North America 2024!

Very truly yours,



**Ed Nichols**  
Director  
ISSA Show North America

# WELCOME TO ISSA SHOW NORTH AMERICA 2024

Dear Attendees,

Welcome to ISSA Show North America 2024! We're thrilled to have you join us at the premier gathering for the cleaning and facility solutions industry. This year, we're building on a legacy of excellence, innovation, and collaboration, bringing together the best our industry has to offer.

As we come together as an industry, we celebrate the progress we've made and the challenges we've overcome. This year's show is packed with opportunities to inspire, educate, and connect you with thought leaders, cutting-edge products, and forward-thinking solutions that will define the future of our evolving field.

Our team has carefully curated a four-day program that features insightful educational sessions, hands-on workshops, and an extensive exhibition floor showcasing the latest in cleaning technology and innovation. We're confident you'll leave equipped with the knowledge and tools to thrive in this ever-evolving industry.

Your presence here reflects your commitment to upholding the highest standards of cleanliness and sustainability. We deeply appreciate your support and partnership in driving the industry forward.

We encourage you to take full advantage of everything ISSA Show North America 2024 has to offer. Together, let's shape the future of the cleaning and facility solutions industry and build a cleaner, brighter tomorrow.

Best regards,



**John Barrett**

**Executive Director**

ISSA - The Worldwide Cleaning and Facility Solutions Industry Association

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# GENERAL INFORMATION

**Registration**  
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All attendees are required to register and obtain an official show badge.

## Registration Location

All badges are printed on-site. Registration is located in Hall A Bayside Lobby. There is a badge reprint fee of \$50 for lost badges.

## All-Access Pass

The All-Access Pass is designed to provide attendees with the most value for the show experience. The pass includes all benefits of the Expo Only badge PLUS access to 170+ Education Sessions, Spotlight Sessions, ISSA Show Happy Hour, Residential Roundtable, and more!

## Expo Only Badge

The Expo Only badge grants attendees access to the show floor and all show floor features such as CleanMeet Zone, Sustainability Hub, Business Solutions Theatre, and Innovation Showcase & Theater. Attendees can also attend the Hygieia Awards Reception.

## Badge Color Designations

For easy identification, badges are color-coded based on show access type. See below for the breakdown of the colors and what they represent.

BADGE COLOR	BADGE TYPE
Blue	Exhibitor/Vendor Exhibit Hall Access
Yellow	Expo Only Access
Gray	Education All Access

## Badge Pick Up

Badge Pick Up will be located at Main Registration, Hall A in Bayside Lobby. All show badges are printed on-site. Individual registrants will receive a bar code confirmation by email to bring to the on-site Registration Desk either on their phone or on printed paper to pick up their badge. Registrants who lose their confirmation will need to provide a valid ID to receive a badge. There is a badge reprint fee of \$50 for lost badges.

## Education

Enhance your commercial, institutional, and residential cleaning expertise through the curated roster of 170+ education sessions and workshops. Only registered for the Expo Only badge? No worries. Stop by Registration to upgrade to the All-Access Pass or to purchase workshops a la carte.

## First Aid

The First Aid office is located on Level 1, in the Bayside Lobby A Corridor (near FedEx and the MBCC Exhibitor Service Desk). An EMT will be on duty during move-in, show days and move-out.

## Information Desk

The Information Desk is located on Level 1 in Bayside Lobby.

## Lost & Found

Lost & Found is located at the Information Desk on Level 1.

# GENERAL INFORMATION

## Mobile App SPONSORED BY



Have your My Show Planner right at your fingertips. Download the official mobile app by searching “ISSA Show North America” in your app store. You can schedule your show floor experience, find exhibitors, keep track of education sessions, take notes, and more!

## Mobility Services

Wheelchair and scooter rentals will be available for rent from the Mandalay Bay Bell Desk. Attendees will be responsible for picking up and coordinating their own rentals directly through Mandalay Bay.

## Photography

Video or still photography of an exhibitor's booth is not allowed. Exceptions are the press, the official show photographer/video crew.

## Business Center

FedEx is the official business center at the Mandalay Bay Convention Center. FedEx is located on Level 1, in Bayside Lobby. See below for hours of operation:

DATE	HOURS
Monday - Friday	8:00 am - 6:00 pm
Saturday	9:00 am - 5:00 pm
Sunday	10:00 am - 4:00 pm

## Coat & Bag Check

Coat & Bag Check will be located near the Mandalay Bay Wedding Chapel in Bayside Lobby. Attendees will be charged \$5 per item. Below are the hours it will be open:

DATE	HOURS
Monday, November 18	7:30 am - 5:30 pm
Tuesday, November 19	7:30 am - 5:30 pm
Wednesday, November 20	7:30 am - 5:30 pm
Thursday, November 21	7:30 am - 2:30 pm

## Sales Office

Be sure to visit the ISSA Show Global Events Exhibit Sales Office in booth #1201 to book space for ISSA Show North America 2025 in Las Vegas, NV.

## Sustainability & ESG Hub

Visit the Sustainability & ESG Hub on the show floor in booth #1247.

# GENERAL INFORMATION

## Smoking Policy

Smoking is not permitted in the exhibit hall, education session rooms, lobbies, or meeting spaces of the Mandalay Bay Convention Center. Las Vegas city ordinance permits smoking in casinos ONLY.

## Unauthorized Solicitation

Solicitation of business by individuals who are not official exhibitors is not in the best interest of attendees or exhibitors and is strictly prohibited. Please report any such occurrence to Show Management, Security, or a Floor Manager immediately.

## Important Hours of Operation

### EXHIBIT HALL HOURS

*Level 1, Halls A-D*

Tuesday, November 19	10:00 am - 5:00 pm
Wednesday, November 20	10:00 am - 5:00 pm
Thursday, November 21	10:00 am - 2:00 pm

### EDUCATION/WORKSHOP HOURS

*Lower Level, NCC Rooms*

Sunday, November 17	7:30 am - 11:00 am
Monday, November 18	8:00 am - 6:00 pm
Tuesday, November 19	7:30 am - 5:30 pm
Wednesday, November 20	8:00 am - 5:00 pm
Thursday, November 21	8:30 am - 5:00 pm

### REGISTRATON HOURS

*Level 1, Hall A, Bayside Lobby*

Sunday, November 17	12:00 pm - 5:00 pm
Monday, November 18	
<i>Main Reg:</i>	7:00 am - 5:00 pm
<i>*Satellite Reg:</i>	8:30 am - 3:30 pm
Tuesday, November 19	7:00 am - 5:30 pm
Wednesday, November 20	7:00 am - 5:00 pm
Thursday, November 21	8:00 am - 2:00 pm

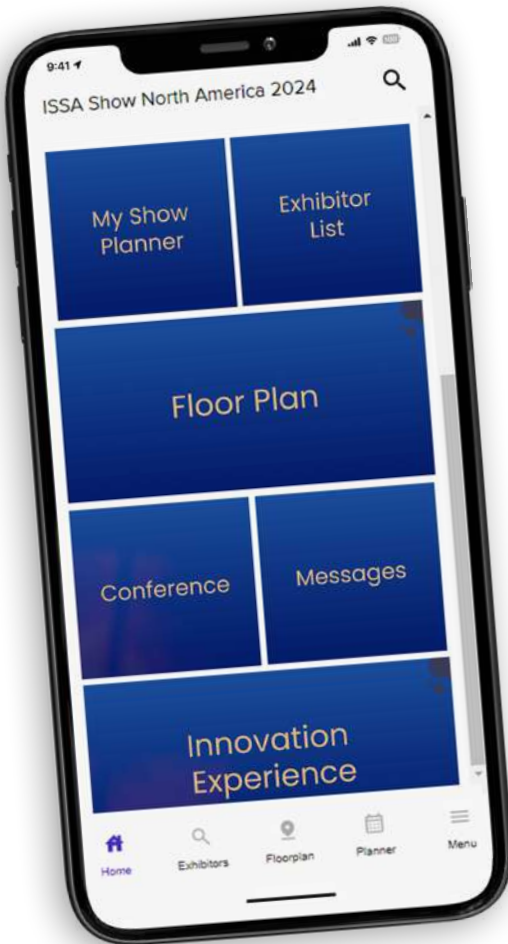
*\*Satellite Registration is located in the NCC, across from South Pacific D meeting room. Services include badge pick-up, pass upgrades, and workshop additions. New registrations may only be made in Hall A Main Registration.*

# DOWNLOAD THE MOBILE APP

Mobile App  
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Search "ISSA Show North America" in your app store.



## Schedule at a Glance

View the schedule of education sessions, networking events, workshops, show floor hours, and more!

## Discover Exhibitors

Search the full list of exhibitors and save your favorites.

## Show Planner

Create your personalized agenda by adding sessions, workshops, and meetings to your planner.

## Innovative Experience

The one place on the expo floor to explore new technologies, innovations and cutting-edge solutions. View all the 2024 Innovative Leaders Award Program participants.

[www.issashow.com](http://www.issashow.com)

**ISSA SHOW**  
NORTH AMERICA 2024



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**Leaders**

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## Raise a Glass for the ISSA Emerging Leaders!

Meet and network with the inaugural class  
of leaders driving the industry forward.

**ISSA SHOW**  
NORTH AMERICA 2024

**Emerging Leaders Happy Hour**  
**at ISSA Show North America 2024**  
**Sponsored by BradyPLUS**

**November 19, 2024 | 3:30 - 5pm**  
**Innovation Showcase & Theater**  
**Booth 147**

**BradyPLUS**

[www.issashow.com](http://www.issashow.com)

Learn more at  
[issa.com/emergingleaders](http://issa.com/emergingleaders)





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Discover the better way to commerce at booth 3260.



Advancing Clean.  
Driving Innovation.



## More Than a Great Trade Show

Find **your** value with ISSA membership at Booth 2147

While ISSA Show North America is packed with cutting-edge innovations, ISSA is more than a great trade show. We are your year-round partner in the industry, committed to delivering continuous value and support. Connect with our team in Las Vegas to explore opportunities in education, certification, advocacy, and more.



ISSA offers significant opportunity to nurture the professional bonds that are vital in this people-driven industry. Our participation in ISSA provides the people of Network a place to learn, collaborate, and grow with the best in the business.”

### **James Timberlake**

Chief Commercial Officer,  
Network Distribution  
*ISSA Member*

[www.issa.com](http://www.issa.com)



# CLEANMEET ZONE SCHEDULE

BOOTH #600

Clean Meet Zone - Tuesday, November 19		
Time	Session	Speakers/Leaders
11:30 A.M. - 12:00 P.M.	Women Leading in Advocacy	Caryn Gilliam Amber Reyna
12:30 P.M. - 1:00 P.M.	Distributors: Future of Distribution	Ian Gresham
1:30 P.M. - 2:00 P.M.	Facility Managers: Importance of Training	George Boutsalis
2:30 P.M. - 3:00 P.M.	BSC: Recruiting & Retaining Employees	Libby DeLucien
3:30 P.M. - 4:30 P.M.	Limpieza 4.0 - Cómo ganar nuevos contratos en un mercado cada vez más competitivo	Rogerio Marinho
Meet Ups		
12:00 P.M. - 12:30 P.M.	Advocacy Meet-Up	Caryn Gilliam Amber Reyna
1:00 P.M. - 1:30 P.M.	Distributor Meet-Up	Ian Gresham
2:00 P.M. - 2:30 P.M.	Facility Managers Meet-Up	George Boutsalis
3:00 P.M. - 3:30 P.M.	Building Service Contractor Meet-Up	Libby DeLucien
4:30 P.M. - 5:00 P.M.	Latinoamérica & U.S. Latinos: Unidos en la Industria de la Limpieza	Alejandra Gramajo

Wednesday, November 20		
Time	Session	Speakers/Leaders
11:30 A.M. - 12:00 P.M.	Are you a "Leader" or a "Manager?" What's the Difference and How Do You Retain Employees Better	Steven Kirkish
12:30 P.M. - 1:00 P.M.	Surfaces Matter an Overlooked Foundational Issue	Linda Lybert
1:30 P.M. - 2:00 P.M.	Join Us for the Great Debate!	Brandy Emmons-Powell David Grossman
2:30 P.M. - 3:00 P.M.	BSCs: Make the Most of Your Presence on LinkedIn	Jeff Cross
3:30 P.M. - 4:00 P.M.	ISSA Residential Coffee & Conversation: Training Solutions & More!	Libby DeLucien Gosia Baran
Meet Ups		
12:00 P.M. - 12:30 P.M.	Emerging Professionals Meet-Up	Steven Kirkish
1:00 P.M. - 1:30 P.M.	ISSA Health Care Community Meet-Up	Linda Lybert
2:00 P.M. - 2:30 P.M.	Education Development Committee Meet-Up	Brandy Emmons-Powell David Grossman
3:00 P.M. - 3:30 P.M.	BSC Council Meet-Up	Jeff Cross
4:00 P.M. - 4:30 P.M.	Residential Meet-Up	Libby DeLucien Gosia Baran

# SUSTAINABILITY HUB SCHEDULE

BOOTH #1247


Tuesday, November 19		
Time	Session	Speaker(s)
10:30 A.M. - 11:00 A.M.	Global Trends Discussion	Jonathan Adkins, Stephen Ashkin
11:15 A.M. - 11:45 A.M.	Impact of Environmental Regulations on the Cleaning Industry	Martha Issa
12:00 P.M. - 12:30 P.M.	Unlocking Opportunities: More Than Second Chances	Lisbeth Calandrino
12:45 P.M. - 1:15 P.M.	U.S. EPA Safer Choice Certification: Recent Updates and Success Strategies - PART 1	Melanie Adams Erica Harriman Margaret H. Whittaker Clive Davies
1:30 P.M. - 2:00 P.M.	U.S. EPA Safer Choice Certification: Recent Updates and Success Strategies - PART 2	Melanie Adams Erica Harriman Margaret H. Whittaker Clive Davies
2:15 P.M. - 2:45 P.M.	Redefine Your Approach to Sustainability Achievements	Derek Dafoe
3:00 P.M. - 3:30 P.M.	Bridge the Gap: Effective Leadership Across Generations	Michèle Kline

Wednesday, November 20		
Time	Session	Speaker(s)
10:30 A.M. - 11:00 A.M.	Global Association Meeting	Jonathan Adkins Stephen Ashkin
11:15 A.M. - 11:45 A.M.	Sustainability Initiatives and the Reality in Achieving Zero Waste	Prabhu Soundarrajan
12:00 P.M. - 12:30 P.M.	CIMS Sustainability Preview	Katrina Brown
12:45 P.M. - 1:15 P.M.	Weaponizing "Weaknesses": Embracing Neurodiversity In Your Organization	Jonathan Lorbacher
1:30 P.M. - 2:30 P.M.	Driving Diversity, Equity, and Inclusion (DEI) in the Cleaning Industry: A Business Case	Gloria Wesley
2:45 P.M. - 3:15 P.M.	ISSA Sustainability Committee Meet & Greet	
3:15 P.M. - 5:00 P.M.	2024 Safer Choice Partner of the Year Award Ceremony for ISSA Members	

# BUSINESS SOLUTIONS THEATER

BOOTH #117

Tuesday, November 19		
Time	Session	Speaker(s)
10:30 A.M. - 11:00 A.M.	Elevating Your Residential Cleaning Company to \$7 Million with Sales Strategies and Technology Integration	Holly Moore Summer Abram
11:15 A.M. - 11:45 A.M.	Moneyball Meets Janitorial: Use the Power of Your Internal Data to Run Your BSC Better	Gerald Fong Saagar Deshpande
12:00 P.M. - 12:30 P.M.	Showing CARE via Cleaning - How Chick-fil-A Leverages Cleaning to Gain and Maintain Customer Trust	Steven Lyon
12:45 P.M. - 1:15 P.M.	Exploring Effective Waste Diversion in the Cleaning Industry	Brian Johnson (Moderator) Keith Scheringer Prabhu Soundarajan Mario Duran
1:30P.M. - 2:00 P.M.	What the PFAS? What It Means for Cleaning Products	John Nothdurft
2:15 P.M. - 2:45 P.M.	Leveraging Partnerships: Driving Business Growth and Efficiency	Tyler Donovan Rachel Dechard 
3:00 P.M. - 3:30 P.M.	RCRA: Hazardous Waste in the Healthcare Setting	Mark Heatley
3:45 P.M. - 4:15 P.M.	Facility Needs Analysis: Playbook for Facility Supplies Sales	Adam Siegel

Wednesday, November 20		
Time	Session	Speaker(s)
10:30 A.M. - 11:00 A.M.	From Chaos to Control: The Power of Digital Transformation in Residential Cleaning	Ajia Holiday
11:15 A.M. - 11:45 A.M.	Avenues for Growth in Employee Retention	Lisbeth Calandrino
12:00 P.M. - 12:30 P.M.	Cultivating a Consultative and Sales Approach to Support CIMS	Derek Oliveira
12:45 P.M. - 1:15 P.M.	Industry Leaders Roundtable	John Nothdurft
1:30 P.M. - 2:00 P.M.	Building Inclusive Leadership: The Role of Mentors and Allies in the Cleaning and Facility Solutions Industry	Dr. Felicia Townsend Rachel Brutosky Jeff Lancaster Dr. Tatum Thomas
2:15 P.M. - 2:45 P.M.	Performance Pay Unleashed: The Power of Clear Deliverables and Accountability in Incentivization	Logan Campbell 
3:00 P.M. - 3:30 P.M.	Introducing the Healthcare Surfaces Institute	Linda Lybert
3:45 P.M. - 4:15 P.M.	Aprovechando al máximo tu participación en ferias y congresos: estrategias para optimizar tu presencia y obtener los mejores resultados	Sandra Camacho
4:30 P.M. - 5:00 P.M.	La limpieza sostenible en Latinoamérica	Berenice Campos

Thursday, November 21		
Time	Session	Speaker(s)
10:30 A.M. - 11:00 A.M.	Unveiling the Hidden: 10 Things Your Managers Don't Know That are Crippling Your Business	Liz Trotter Candice Rodriguez
11:30 A.M. - 12:00 P.M.	How to Bid Commercial Cleaning Jobs Like a Pro	Matthew Stowe
12:15 P.M. - 12:45 P.M.	Industry Choice Award Announcement	

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# ISSA SHOW NORTH AMERICA EXHIBITOR SPOTLIGHT Q&A



**Company:** Fellowes

**Contact:** Jason Jones

**Title:** Senior Director, Field Sales & Solution

**Website:** [fellowes.com/air](https://fellowes.com/air)

**ISSA Booth #:** 1813

**Q1. Please explain how your company addresses current market needs and how you stand out from your competitors?**

The importance of healthy indoor air has been a growing concern over the past decade. As awareness of health risks from airborne contaminants rises, the demand for air quality solutions has intensified. It's not just about viruses; outdoor pollution, worsened by wildfires and smog, makes clean indoor air essential.

Fellowes meets these needs with a range of IAQ solutions, from the powerful purification of AeraMax Pro units for commercial spaces to Fellowes Array-, the most advanced networked air quality system, for larger facilities. Our systems use advanced sensor technology and real-time monitoring to ensure optimized indoor air quality, setting us apart in the market.

**Q2. What way is your company incorporating AI/Tech Solutions into your growth strategy?**

Fellowes Array is the most advanced networked air quality system, revolutionizing IAQ management. Equipped with sensors that gather real-time data on particulate levels, TVOCs, CO<sub>2</sub>, rH, temperature, air pressure, light, occupancy, and sound, Array automatically adjusts performance to ensure clean air while conserving energy and reducing costs.

Array's units can be networked together, sharing data to adapt intelligently to changing conditions. The patented EnviroSmart+ Technology monitors occupancy and environment changes for optimal air quality. The Viewpoint cloud-based dashboard provides a cohesive view of air quality and system status, enhancing control, maintenance, and occupants confidence.

**Q3. How is your company planning to be more innovative in the next 5 years?**

Over the next five years, Fellowes is committed to driving innovation in indoor air quality management by continuing to address a key challenge: the invisibility of air quality. Our goal is to make IAQ visible and understandable for occupants and facility managers by developing advanced sensors and intuitive displays that provide real-time data. Monitoring is crucial for valuable insights, enabling data-driven decisions. We strive to give both occupants and facility managers peace of mind through real-time insights and management of indoor air quality across all spaces. Our focus remains on continually enhancing our solutions to meet the increasing demand for healthier indoor environments.

**Q4. What can visitors expect to see when they stop by your booth at ISSA Show North America?**

Visit Fellowes at booth #1813 to explore our full Air Quality Management lineup, including the AeraMax Pro series, designed for commercial spaces like schools, offices, and healthcare facilities. Equipped with powerful filtration, these units capture airborne contaminants, making them ideal for high-traffic areas. Also on display: AeraMax SE and SV, known for effective large-space cleaning.

See our groundbreaking networked Fellowes Array system, offering comprehensive air quality management across entire buildings with real-time data and the Viewpoint Dashboard, supporting certifications like WELL and LEED. Learn how Fellowes solutions can enhance indoor environments for healthier, safer spaces.

# ISSA SHOW NORTH AMERICA EXHIBITOR SPOTLIGHT Q&A



**Company:** Hospeco Brands Group

**Contact:** Andrew Moore

**Title:** Vice President, Marketing

**Website:** <https://hospecobrands.com/>

**ISSA Booth #:** 3028

**Q1. Please explain how your company addresses current market needs and how you stand out from your competitors?**

With the most comprehensive bundle of cleaning and safety products available, we enable our customers to simplify their process as the only true single-source solution across the most significant categories in the sanitary supply and industrial safety markets. Each is headed by product category experts. Abundant, strategically located distribution centers deliver product promptly and flexibly.

**Q2. What way is your company incorporating AI/Tech Solutions into your growth strategy?**

Growth is part of our company model. We understand that robust corporate technology is necessary to keep up with that growth and make it easy for our customers to navigate the wealth of new offerings we're adding. We implemented a new product information management (PIM) software to serve our sites, as well as our customers. Our unified enterprise resource planning (ERP)/web platform reduces website administration while serving products to new markets. We're featuring enriched content developed using AI technology and have deployed enhanced account-based marketing to better understand who buys what, and what else they should be buying for their industry.

**Q3. How is your company planning to be more innovative in the next 5 years?**

As we grow through strategic acquisition, we bring new products, stakeholders, and ideas to the table. Currently, we are expanding our infrastructure to incorporate state-of-the-art warehousing technologies to bolster capacity and further accelerate fulfillment. We will be focusing on developing multimedia content to enrich customers' product listings, while positioning Hospeco Brands Group as the subject matter experts for the categories we serve. We are also developing interactive tools to make customer decision-making easier. These online calculators will guide customers through the breadth and scope of our offerings by using easily navigable filters to target need and narrow selections.

**Q4. What can visitors expect to see when they stop by your booth at ISSA Show North America?**

We are excited for the public debut of The Safety Zone and Impact Products by Hospeco Brands Group. This union was a long time in the making and we're eager to promote their addition as a crucial part of what is our broadest, most integrated product offering yet. The booth will help visitors visualize and appreciate just how much is available under one roof. When we say we're a single source, we're not kidding. Our booth will also feature a rotating slate of subject matter experts across multiple industries and categories to field questions, introduce new products and solutions, and connect with customers. Our goal is to provide a clear path for entry into the world of Hospeco Brands Group.

# ISSA SHOW NORTH AMERICA EXHIBITOR SPOTLIGHT Q&A

*More Service. More Value.*

# MORCON®

**Company:** Morcon Tissue

**Contact:** Phil Hart

**Title:** VP of Revenue Management

**Website:** [www.morcontissue.com](http://www.morcontissue.com)

**ISSA Booth #:** 3940

**Q1. Please explain how your company addresses current market needs and how you stand out from your competitors?**

At Morcon, we take a consultative approach by listening to our customers' needs and developing unique product and service solutions. Our selective distribution model allows our customers to maximize the value of our products, consolidate non-strategic suppliers and improve their return on investment with Morcon.

**Q2. What way is your company incorporating AI/Tech Solutions into your growth strategy?**

Over the past decade, Morcon has transformed our Manufacturing and Supply Chain organizations to provide Best in Class Customer Service. We have invested in state-of-the-art assets, advanced automation and forecasting software that leverages AI to provide real-time predictive analytics and machine learning.

In addition, we are in the process of installing a new ERP system, Oracle NetSuite that will be operational in December 2024. These investments reinforce our commitment for sustainable growth for many years to come.

**Q3. How is your company planning to be more innovative in the next 5 years?**

At the 2022 ISSA, Morcon Launched our Maximus® proprietary towel and tissue dispensing system. Maximus is the only true lock out dispensing system that provides end-users with guaranteed cost savings through our patented paper savings mode. In addition, Maximus provides end-users with ESG benefits by reducing consumption and waste. Over the next 5 years, we will continue to expand our Maximus product line into adjacent product categories such as Wipers, Soaps, and more.

**Q4. What can visitors expect to see when they stop by your booth at ISSA Show North America?**

Our goal is to maximize the time with our guests by better understanding their key business drivers in the spirit of developing a true partnership. We will be showcasing new products that focus on labor savings, improving the guest experience and reducing waste through controlled use. Stop by and visit us at booth number 3940 to see how Morcon Rolls!!



# ISSA SHOW NORTH AMERICA EXHIBITOR SPOTLIGHT Q&A



**Company:** RJ Schinner

**Contact:** Kim Boughner

**Title:** VP Marketing

**Website:** [www.RJSchinner.com](http://www.RJSchinner.com)

**ISSA Booth #:** 2431

**Q1. Please explain how your company addresses current market needs and how you stand out from your competitors?**

RJ Schinner listens closely to their customer base and sales force to address market needs as appropriate. With four brands made exclusively for RJ Schinner, strong national supplier relationships, and the benefit of independent ownership, Rj Schinner can make decisions quickly and can adapt as necessary.

**Q2. What way is your company incorporating AI/Tech Solutions into your growth strategy?**

RJ Schinner continues to add technology solutions, including an improved website, a company CRM, and technology platforms that allow for increased efficiencies within all departments, improving customer partnerships. The company is in the infancy stages of exploring AI technologies and researching how AI can benefit many aspects of their business and will look to add any that may be appropriate in the future.

**Q3. How is your company planning to be more innovative in the next 5 years?**

RJ Schinner will continue to innovate within their exclusive brand product offering as deemed appropriate by the markets and customers they service and will continue to expand technology to generate efficiencies while serving their customer base.

**Q4. What can visitors expect to see when they stop by your booth at ISSA Show North America?**

RJ Schinner will display the full breadth of RJ Schinner Exclusive Brands including Empress (Foodservice) Empress Elite (Paper), Empress Earth (Environmentally Friendly Foodservice), Performance Plus (Jan/San Products) and Strongman (High and Low Density Can Liners), with visitors to our booth having the opportunity to meet with an experienced RJ Schinner sales representative to share how RJ Schinner can become a partner in growing their business.

# ISSA SHOW NORTH AMERICA EXHIBITOR SPOTLIGHT Q&A



**Company:** Sellars

**Contact:** Lary Cook

**Title:** VP of Commerical Sales

**Website:** [www.sellars.com](http://www.sellars.com)

**ISSA Booth #:** 3564

**Q1. Please explain how your company addresses current market needs and how you stand out from your competitors?**

Sellars is only 1 of 2 manufacturers in the world with proprietary technology, which makes the best-performing towels and wipers, and we are the only one capable of making high-performance towels made of recycled fiber. We actively engage with our customers, using their feedback to better understand their objectives and how our products can meet their needs in cleaning and wiping. By staying closely connected, we gain valuable insights that guide our new product development.

**Q2. What way is your company incorporating AI/Tech Solutions into your growth strategy?**

Sellars is leveraging AI and technology to drive sustainable growth and operational excellence. Our strategy centers on optimizing production efficiency, enhancing product quality, and minimizing environmental impact. Sellars is investing in a number of digital technologies to improve its business processes and create an even more robust positive customer experience. This includes initiatives in e-commerce, digital marketing, and customer relationship management.

**Q3. How is your company planning to be more innovative in the next 5 years?**

Our industry is undergoing a pivotal shift towards sustainability and product innovation to meet the growing demands of environmentally conscious consumers and regulatory pressures. Sellars is investing in research to improve the quality of recycled fibers and expand the range of paper products that can be made from recycled content. Developing environmentally friendly alternatives to adhesives, like natural compostable binders in our proprietary paper technology. And looking at ways to utilize recycled content in packaging to build a more sustainable future.

**Q4. What can visitors expect to see when they stop by your booth at ISSA Show North America?**

The Sellars booth will showcase key new products launched in 2024, designed to meet the needs of various channels such as industrial and packaging, Jan San, and grocery. Visitors will have the chance to learn about our proprietary technology, sustainability efforts, and how our products can serve both you and your end-user customers. Our team is prepared to discuss how our brands, innovations, expertise, and dedication to sustainability can help you achieve your goals.

# INNOVATION SHOWCASE

BOOTH #147

## ABC0 Products

Booth 3652



### DSOLV

We developed a way to replace the plastic we use every day. So, we created DSOLV Products, which have the same capabilities as any plastic solution – without polluting our planet.

Product Offerings:

Non Plastic T-Shirt Bags, Non Plastic NON Woven Bags, Non Plastic Bubble Wrap, Non Plastic Food Service Gloves, Non Plastic Cutlery, Non Plastic Dissolvable Laundry Sheets, Non Plastic Dog Waste Bags

## Airbotx

Booth 855



### Airbotx390X

The Airbotx 390X is a commercial-grade, portable air purifier that integrates UV-C technology with HEPA filtration. Its UV-C lamps generate hydroxyl radicals to eliminate severe odors and VOCs from both the air and surfaces. The HEPA filter captures at least 99.97% of dust, pollen, mold, bacteria, and airborne particles as small as 0.3 microns.

## Amano Pioneer Exlipse

Booth 404



### 325BU Battery Burnisher

The 325BU Battery Burnisher produces greatly increased burnishing performance with the long-lasting power of a lithium-ion battery pack. With the 2.5 hour run time on a single charge, you can burnish over 40000 sq ft. at a normal walking pace. The 325BU also offers lower operating cost and less repairs are required to maximize your investment.

## CleanSmart Academy

Booth 2160



### CleanSmart Academy: Animated Training Kit

The CleanSmart Academy: Animated Training Kit is a digital tool featuring animated videos and customizable manuals to train residential cleaners efficiently. It reduces training time from weeks to just three days and improves retention by 60%. This scalable, cost-effective solution enables commercial businesses to expand into residential services without increasing overhead.

## CenoBots

Booth 2013



### Autonomous Robot Cleaning Equipment

CenoBots is thrilled to announce the launch of the latest autonomous scrubber dryer, the L4, a state-of-the-art solution designed for demanding environments such as healthcare facilities, educational institutions, retail spaces, and office buildings. Featuring an array of outstanding capabilities, the L4 ensures efficient and professional cleaning performance, making it an ideal partner for all your hygiene needs.

## Charlotte Products Ltd

Booth 1547



### Enviro-Solutions Super Concentrate Industrial Floor Care Program

The Enviro-Solutions® Super Concentrated Industrial Floor Care Program is an advanced chemical dispensing system tailored for the demanding needs of industrial warehousing. This program deep cleans floor surfaces and concrete, effectively removing tow motor and tire marks while enhancing efficiency, sustainability, and employee wellness.

# INNOVATION SHOWCASE

BOOTH #147

**CloroxPro**

**Booth 3506**



## Clorox EcoClean Disinfecting Wipes

Clorox EcoClean Disinfecting Wipes clean and disinfect 99.9% of germs\* with citric acid and a 100% plant-based substrate. EPA DfE-certified, they use 38% less plastic\*\* than traditional wipes. A reliable clean for your facility that you can feel good about for your team.

\*When used as directed on hard, non-porous surfaces.

\*\*Total virgin plastic reduction vs. 75-count Clorox Disinfecting Wipes.

**CloroxPro**

**Booth 3506**



## CloroxPro Pine-Sol Multi-Surface Cleaner

Pine-Sol has been a trusted cleaning staple for nearly a century. With a new, improved formula and an easier-to-handle bottle, Pine-Sol Multi-Surface Cleaners are now 2X concentrated, providing double the cleaning power per drop.\*

\*Per ounce vs. 144 oz CloroxPro Pine-Sol Multi-Surface Cleaners Original & Scented Formulas. Use as directed.

**Diamabrush**

**Booth 1068**



## Diamabrush Cylindrical Polishing Tools

Introducing the first ever Cylindrical Polishing Solution by Diamabrush. Facility's janitorial

teams can now clean, hone, and polish their floors with cylindrical automatic scrubbing equipment. Facility managers can finally now have a cost-effective solution to significantly reduce dust in their facilities, deep clean concrete floors, and improve the overall aesthetics in the building.

**CLR PRO**

**Booth 1828**



## CLR PRO MAX™ Industrial Descaler

CLR PRO MAX™ Industrial Descaler uses a patent-pending formula to dissolve tough scale buildup like calcium and lime. It outperforms traditional descalers in efficacy and safety, restoring equipment efficiency and extending machinery lifespan. Non-flammable and virtually odorless, this innovative formula enhances safety without sacrificing power, setting a new standard for descaling technology.

**Dial Professional,  
Henkel Corporation**

**Booth 2504**



## Dial Professional Hand Soap

Dial Up Your Facility with the new and improved Dial® Professional Hand Soap, now available in 100% PCR plastic bottles. The Antibacterial Defense™ formula with aloe kills over 99.9% of bacteria\* while remaining gentle on the skin. Dermatologist tested, it's free from parabens and cruelty-free under the Leaping Bunny program.

\*Encountered in away-from-home settings.

**DISARP SA**

**Booth 932**



## ECO-Z

Welcome to the new era of eco-friendly cleaning with ECO-Z, a revolutionary solution in the professional hygiene product market. At DISARP, we have developed an innovative and sustainable system that combines efficiency, environmental respect, and savings for users.

# INNOVATION SHOWCASE

BOOTH #147

**Ecolab**

Booth 3718



## Nexa™ Concentrates 2.0 Hand Hygiene System

Looking to save in your operations? Ecolab's Nexa™ Concentrates 2.0 Hand Hygiene System provides cost savings, workflow benefits, and sustainability. The concentrated chemistry allows operators to proactively refill hand soap and sanitizer dispensers, streamlining refill processes and ensuring guests never have to encounter empty dispensers.

**GP PRO**

Booth 3600



## enMotion® Paper Towel Dispensers with ECON Mode

ECON Mode is a battery-saving feature in GP PRO's enMotion® Paper Towel Dispensers. After a period of inactivity, the dispenser enters a sleep state, pausing battery use until reactivated by a user. This mode extends battery life from four to five years and enables 20% more towel roll throughput compared to dispensers without ECON Mode.

**Eternity Technologies**

Booth 1629



## Carbon Nano Deep Cycle Batteries

The new Quasar VRLA Battery range will be available in 6V, 8V and 12V with capacity ranging from 50Ah to 360Ah. It will use its proven Carbon Nano Tube (CNT) technology, which improves charge acceptance, increases cycle life, offers a wider thermal operating temperature range and allows partial state of charge operation (PSOC).

**Hoover Commercial**

Booth 4040



## HVRPWR 40V 12" Upright

The HVRPWR 40V 12" Upright is designed for maximum productivity, providing up to 85 minutes of continuous cleaning with the HVRPWR battery system. As the largest dual motor cordless upright available, it offers over 4X faster cleaning than leading corded uprights. Featuring an in-brush roll motor, the HVRPWR 40V 12" Upright eliminates the need for belts and cords.

**Faultless Professional**

Booth 1417



## Multi-Task Probiotic Biosurfactant All Surface Cleaner

Multi-Task Probiotic Biosurfactant All Surface Cleaner is a low-foaming, pH-neutral cleaner that effectively removes surface soils and eliminates odors at their source. It leaves a residual probiotic barrier that continues to clean and protect. Suitable for all moisture-tolerant, color-fast surfaces, Multi-Task is safe to use around people and animals.

**HOSPECO Brands Group**

Booth 3028



## Thin Bin Waste Stream Management Solution

The Thin Bin Recycle Program is designed to address common waste management challenges faced by facilities of all sizes. By introducing the 23-gallon Thin Bins, Thin Bin Dolly, Thin Bin Recycle Lids, and Thin Bin Recycle Signage Kit, this program offers a comprehensive and efficient waste management solution.

# INNOVATION SHOWCASE

## BOOTH #147

### Janitorial Manager

Booth 2805



#### Janitorial Manager

Janitorial Manager is a cleaning management software providing solutions to the challenges faced on cleaning operations. With JM, document and share your actions in creating clean, safe, and healthy environments with workloading, cleaning checklists, work orders, job costing, equipment tracking, inspection platforms, inventory management, employee tracking, communication tools, and QR codes.

### Mero

Booth 701



#### Cleaning Validation

Mero allows you to track cleaning tasks without manual input, phones, or QR codes.

With Mero, cleaning teams can track where employees are going, what they're doing, and when they last cleaned each area - so you can proactively prove to your clients that they are getting the highest quality service.

### Nilfisk

Booth 3216



#### SC25 Autonomous Scrubber

The Nilfisk SC25 is a versatile, autonomous scrubber that works at the touch of a button to help free up time and resources, ensuring reliable, consistent cleaning.

It meets the stringent IEC safety certification standards for autonomous solutions. Once programmed, it returns to its docking station to charge, empty dirty water and refill with clean water.

### ONYX Solutions

Booth 2058



#### Sxi Lithium ion Battery Floor Machine

The Sxi Lithium Ion Battery burnisher is a high-speed, zero-emission alternative to traditional internal combustion machinery. Designed for contractors and facility maintenance staff, it can quickly convert to a floor stripping or concrete polishing machine. This is the first complete line of zero-emission high-speed floor maintenance equipment.

### OPHARDT Hygiene

Booth 3828



#### PRAESIDIO® Fuel Cell

This product started with a single question: could we harness the latent energy stored in the dispenser's sanitizer? The PRAESIDIO® Fuel Cell is the world's first sanitized dispenser to be powered by its own sanitizer. After years of R&D, we are proud to introduce this battery-free, touchless, fuel cell dispenser to the market.

### Otivy, Inc

Booth 2541



#### Otivy

Otivy (fka CleanTelligent) is a leading provider of operational efficiency and quality management software, trusted by thousands of users in the commercial cleaning industry. Based on decades of industry experience, Otivy empowers operations leaders, COOs, and quality assurance managers to streamline work, improve service quality, and drive scalable growth.

# INNOVATION SHOWCASE

BOOTH #147

## Pepper

Booth 1310



### Pepper

Pepper is a trusted tech partner for over 200 independent distributors, providing mobile-first eCommerce solutions that save time and drive growth. Distributors experience a 23% increase in order size and save 10+ hours weekly. Key features include customizable order guides, in-app chat, and AI tools for sales reps to manage customers and boost efficiency, all integrated with 50+ ERP systems.

## Pioneer Concepts

Booth 319



### Safety Illuminator

The Safety Illuminator is a 24/7 safety guard helping to prevent slip and fall accidents. ADA friendly - for the hearing and visual impaired. The unit sits on top of the existing 36" caution cone. It is a motion sensor device which illuminates "Caution Wet Floor" onto the floor as well as voice audio that repeats "Caution Wet Floor"

## Racer Technologies

Booth 1332



### ACTIV8 Battery Vacuum Powerhead

Introducing the ACTIV8 battery vacuum powerhead. ACTIV8 is the only powerhead in the world that has a 360 degree range of motion. It works on both carpet and hard floors, can be used with any 32mm vacuum, and even as a cordless sweeper. ACTIV8 allows the user to stand upright, minimising back strain while doubling productivity! With a battery run time up to 3 hours, ACTIV8 will revolutionise the cleaning industry.

## Reckitt / Lysol Pro Solutions

Booth 2237



### Professional Lysol® Disinfectant Bathroom Cleaner

Restrooms stay clean longer with polymer technology that creates a protective layer on the surface proven to help prevent soap scum. This can reduce cleaning frequency and costs for businesses. The foaming citric acid formula dissolves tough stains & soap scum, providing a brilliant shine. It kills 99.9% of germs, including Staph, Salmonella, Rhinovirus, and Rotavirus, when used as directed.

## Remco: a Vikan company

Booth 3070



### HyGo Mobile Cleaning Station

Vikan's HyGo is the food and beverage industry's first mobile cleaning station that combines hygiene, efficiency, and maneuverability. It addresses space challenges, lost equipment, and wasted time while easily navigating tight areas with its 360-degree wheels. The customizable tool modules and brackets adapt to your changing needs, enhancing cleaning efforts effectively.

## Robovox Distributions GmbH

Booth 1517, 1523



### ZACO X1000

The ZACO X1000 is a highly efficient robot vacuum cleaner which is designed for areas of up to 10,000sqft.

It spares almost no area of application. Whether long hotel corridors, empty sports halls or complicated office areas. None of this presents a challenge.

It is perfect for companies that want to get into co-botics but don't want to compromise on anything.

# INNOVATION SHOWCASE

## BOOTH #147

### Sparkoz Technology Corporation Booth 857



#### TN10

The TN10 is a versatile and cost-effective cleaning system that revolutionizes the cleaning process. Its compact design allows it to effortlessly sweep, scrub, and vacuum various floor types with powerful suction. With advanced AI navigation, the TN10 delivers precise cleaning in small, complex spaces, making it ideal for offices, hotels, retail areas, and more.

### Spartan Chemical Company Booth 3228



#### SIMPL by Smart Inspect

Profect® HP Concentrate  
Disinfects high-touch surfaces  
in 1 minute

### Tork, an Essity brand Booth 4028



#### Tork Xpress® Compressed Multifold Hand Towels

Tork Xpress® Compressed Multifold Hand Towels offers a new product attribute, compression, that differentiates Tork Xpress from any other multifold hand towel on the market. The product offers the opportunity to provide extra capacity in areas that require a small footprint dispenser!

Compressed bundles are offered in two quality options of 1-ply structured tissue:  
Advanced and Premium



# CLEANPITCH SCHEDULE

BOOTH #147

Tuesday, November 19			
Time	Category	Company	Product
10:20-10:25 A.M.	Facility Solution Care Products	Pioneer Concepts	Safety Illuminator
10:30-10:35 A.M.		Hospesco Brands Group	Thin Bin Waste Stream Management Solution
10:40-10:45 A.M.		Charlotte Products Ltd.	Enviro-Solutions Super Concentrate Industrial Floor Care Program
10:50-10:55 A.M.		CloroxPro	NEW & IMPROVED! CloroxPro Pine-Sol Multi-Surface Cleaner
11:00-11:05 A.M.		Airbotx	Airbotx 390X
11:10-11:15 A.M.		CLR PRO	CLR PRO MAX™ Industrial Descaler
11:20-11:25 A.M.		Spartan Chemical Company	Profect® HP Concentrate
11:30-11:35 A.M.		Diamabrush	Diamabrush Cylindrical Polishing Tools
11:40-11:45 A.M.		Environment & Sustainability	CloroxPro
11:50-11:55 A.M.	ABCO Products, Inc		DSOLV
12:00-12:05 P.M.	ONYX Solutions		SXi Lithium Ion Battery Floor Machine
12:10-12:15 P.M.	DISARP SA		ECOZ
12:20-12:25 P.M.	Hygiene Solutions	Dial Professional, Henkel Corporation	Dial Professional Hand Soap
12:30-12:35 P.M.		Tork, an Essity Brand	Tork Xpress® Compressed Multifold Hand Towels
12:40-12:45 P.M.		Faultless Professional	Multi-Task Probiotic Biosurfactant All Surface Cleaner
12:50-12:55 P.M.		Remco: a Vikan company	HyGo Mobile Cleaning Station
1:00-1:05 P.M.		GP PRO	enMotion® Paper Towel Dispensers with ECON Mode
1:10-1:15 P.M.		Ecolab	Nexa™ Concentrates 2.0 Hand Hygiene System
1:20-1:25 P.M.		OPHARDT Hygiene	PRAESIDIO® Fuel Cell
1:30-1:35 P.M.		Reckitt / Lysol Pro Solutions	Professional Lysol® Disinfectant Bathroom Cleaner
1:40-1:45 P.M.		Automation & Equipment	Sparkoz Technology Corporation
1:50-1:55 P.M.	Amano Pioneer Eclipse		325BU Battery Burnisher
2:00-2:05 P.M.	Nilfisk		SC25 Autonomous Scrubber
2:10-2:15 P.M.	Hoover Commercial		HVRPWR 40V 12" Upright
2:20-2:25 P.M.	Robovox Distributions GmbH		ZACO X1000
2:30-2:35 P.M.	Eternity Technologies		Carbon Nano Deep Cycle Batteries
2:40-2:45 P.M.	CenoBots		Autonomous Robot Cleaning Equipment
2:50-2:55 P.M.	Racer Technologies		ACTIV8 Battery Vacuum Powerhead
Wednesday, November 20			
1:20-1:25 P.M.	Business Technology & Digital Services	CleanSmart Academy	CleanSmart Academy: Animated Training Kit
1:30-1:35 P.M.		Mero	Cleaning Validation
1:40-1:45 P.M.		Pepper	Pepper
1:50-1:55 P.M.		Otuvy, Inc.	Otuvy
2:00-2:05 P.M.		Janitorial Manager	Janitorial Manager

# WHAT'S HOT PRODUCT GUIDE



**ALLORGANIC®**  
**USDA Certified Organic Fresh Scented Foaming Hand Soap**  
Charlotte Products

ISSA Booth #1547

ALLORGANIC® Hand Soap is proven safer for human health and the environment. Readily-biodegradable, no phosphates/GMO's and is hypoallergenic.



**Sanitaire®**  
**RESPONSE Multi-Surface Upright Vacuum SC5900A**  
Sanitaire

ISSA Booth #553

Features SONAR technology that detects floor types and automatically adjusts the brush roll speed for optimal performance.



**Dissolvable Liquid Chemical Pads**  
Diversey

ISSA Booth #3827

Cleaning made easy with Diversey's pre-portioned, easy-to-use dissolving cleaning pods. Less packaging, no mixing chemicals and minimal storage.



**Sanitaire®**  
**TRANSPORT® Commercial Cordless Backpack Vacuum SC580A**  
Sanitaire

ISSA Booth #553

The Sanitaire® TRANSPORT® Commercial Cordless Backpack Vacuum is lightweight, has a sealed HEPA system and is powered by two (2) 24V 8.0Ah batteries.



**Nilfisk SC550**  
Nilfisk

ISSA Booth #3216

Nilfisk's SC550 walk-behind scrubber is an efficient, intuitive cleaning experience designed to help your team thrive and your business succeed.



**Waterless Cleaning Products**  
Show It Off, LLC

ISSA Booth #1533

WATERLESS AND ENVIRONMENT FRIENDLY CLEANING PRODUCTS DEVELOPED TO CLEAN, SHINE AND PROTECT AUTO, BOAT, GLASS AND JEWELRY.

# WHAT'S HOT PRODUCT GUIDE



## **SOZIO EPA SAFER CHOICE FRAGRANCES**

**Sozio, Inc.**

ISSA Booth #1063

Sozio, a leading fragrance house, is proud to be 2024 EPA Safer Choice Partner of the Year for crafting safe, sustainable fragrances. Come visit us!



## **Synbio Pre and Probiotic Cleaners**

**Synbio Concept  
LLC**

ISSA Booth #547

Synbio Concept is a powerful, longer-lasting cleaning line. Our patented formula reduces bacteria, MRSA, and most viral agents for up to 5 full days.



## **Tork Xpress® Compressed Multifold Hand Towels**

**Tork, an Essity  
Brand**

ISSA Booth #4028

A compressed hand towel package that allows dispensers to hold more towels resulting in reduced storage needs and less time maintaining facilities.



## **Essential Li® US 24VGC2 Lithium-Ion Deep Cycle Battery**

**U.S. Battery  
Mfg. Co.**

ISSA Booth #3136

Our US 24VGC2 batteries provide floor machines with the extended performance, zero maintenance, and reliability customers trust from U.S. Battery.





**ISSA SHOW**

NORTH AMERICA 2024

# CELEBRATING OUR IGNITE SPONSORS

## SPOTLIGHT SPONSORS



**ESSENDANT**



# SUPPORTER SPONSORS



## THANK YOU FOR SPONSORING THESE SHOW EVENTS:

ISSA Show Happy Hour

BSC Late Shift Networking at The Foundation Room

Rise and Shine: Orientation Breakfast for First-Time Attendees

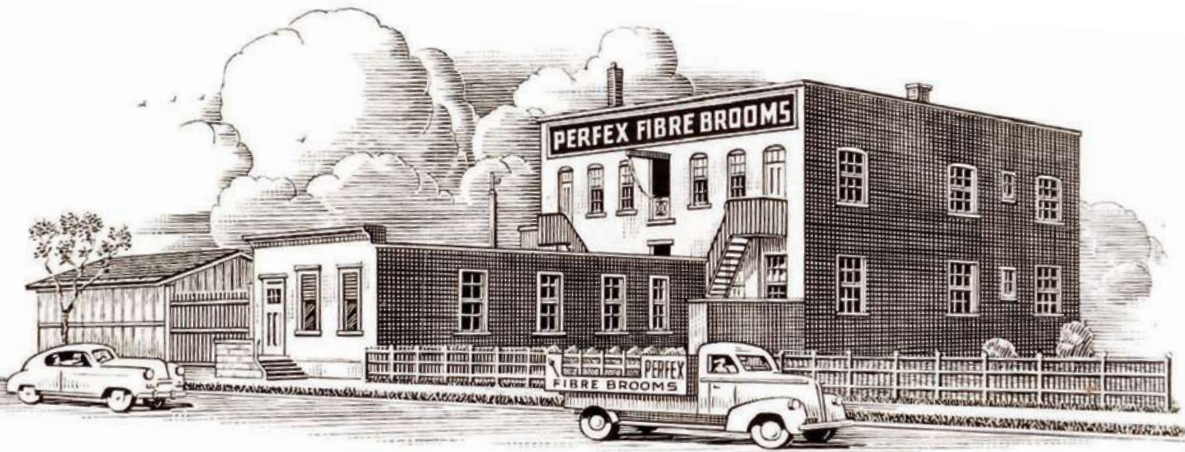
Distributor Meet Up

BSC Meet Up

Networking Breakfast for Distributors: Elevate Your Skills, Elevate Your Game

Facility Manager/ Facility Service Provider Happy Hour

# *Celebrating 100 Years of Quality and the Hard Work to Make It*



From our beginnings as the Brooklyn Fiber Broom Company in 1924, our founder Matthias J. Kubick Sr. sought to provide innovative cleaning equipment for industries like railroads and firefighting. Continued today by designing tools for hygienic food plants, and mopping systems for clean rooms and critically controlled environments. Now in our fourth generation, Perfex is poised for the next 100 years of making the highest quality cleaning tools available.



Matthias J. Kubick Sr. Delivering Product.



☎ 1-800-848-8483

**TruCLEAN®** [WWW.PERFEX.COM](http://WWW.PERFEX.COM)



# SPECIALTY AREAS & PAVILIONS

## International Pavilion

See all of the companies that have traveled from outside of the US in one place.

Anhui Yujing Environmental Technology Co.,Ltd.....	1126, 1128
SUPERBIO.....	928
Bionetix International.....	1123
EZshine Diamond Clean Technology Co., Ltd....	1129
Faner Aroma Product Co., Ltd.....	1023
Pa Tin Da Housewares Co. Ltd.....	1135
Guangzhou Aroma Technology Co., Ltd.....	1027
Hangzhou Hotec Cleaning Technology Co., Ltd.....	934
Hangzhou Mingxuan Sanitary Products Co., LTD.....	1024
HangZhou TaRen Robotics Technology CO., LTD.....	929
Hebei Kaiyuan Textile Technology Co., Ltd.....	1132
iQcheckpoint.....	935
Jansons Balers.....	1141
Karva.....	923
Kokobots LLC.....	1037
KPPL - Kuloday Plastomers Pvt. Ltd.....	1125
Lixin Textile (Vietnam) Co., Ltd.....	1130
Platech Co., Ltd.....	922
Shanghai PAALER Environment Protecting Technology Co., Ltd.....	1022
Shenzhen Fengjie Bathroom Co., Ltd.....	924
SpaceVac Incorporated.....	1034
Wuxi Quanyu Electronic Technology Co., Ltd....	925
X-TRA Company Ltd.....	941
Zhejiang Jiecheng New Material Technology Co., Ltd.....	1133

## Italian Pavilion

Come and visit all of the premier manufacturers from Italy!

Coordinated by  ITTA  
ITALIAN TRADE AGENCY

4CleanPro .....	741
Airclean & Service Srl.....	732
Brand Buzz Consumer Products.....	840
Floorwash Srl.....	728
IBIX Srl.....	734
IDROBASE GROUP.....	736
ISSA PULIRE Network.....	735
Italian Trade Agency.....	728-729, 731-738, 741
Ramex S.r.l.....	735
RCM S.p.A.....	731
Tre Colli SPA.....	729
VPR Impex INC / Cimel S.r.l.....	738

## New Exhibitor Pavilion

New to the industry or haven't been back in a while? These companies are a must-see!

ROLL DRAP.....	1617
AARNA ENTERPRISE.....	1231
SABLON.....	1319
Anhui Aikerui Environmental Protection Technology Co., LTD.....	1413
Changshu Power Clean Co., Ltd.....	1341
Chem-Master.....	1632
ChlorKing.....	1625
CleanNesta LLC.....	1633
Racer Technologies.....	1332

# SPECIALTY AREAS & PAVILIONS

Cnus Tech (guangdong) Co., Ltd.....	1440	Servcide by LiquidTech Chemicals.....	1623
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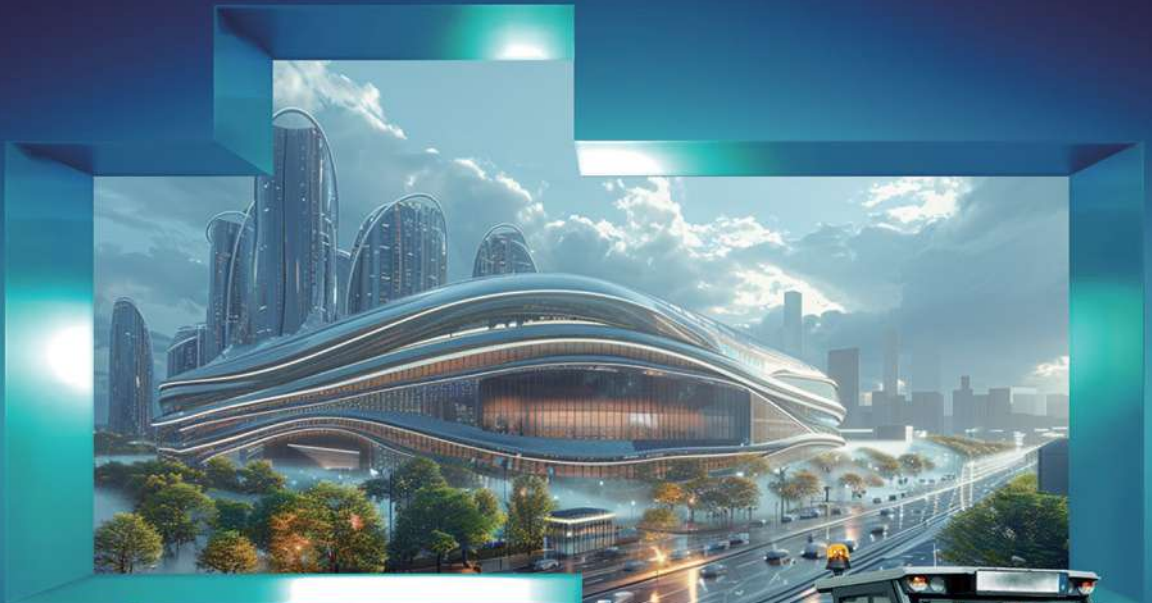
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Seaman Paper Company.....	1329 <small>NEW</small>	SGS-IPS Testing.....	323 <small>NEW</small>
Sellers.....	3564 <small>SEITE</small>	Shanghai PAALER Environment Protecting Technology Co., Ltd.....	1022
Sempermed USA.....	764	Shanxi Ronlon machinery Co., Ltd.....	1335 <small>NEW</small>
SERV INC.....	1331 <small>NEW</small>	Sheila Shine, Inc.....	707
Servcide by LiquidTech Chemicals.....	1623	Shenzhen Fengjie Bathroom Co., Ltd.....	924
Service First Processing.....	431	Shijiazhuang Meidun Paper Co., LTD.....	2268 <small>NEW</small>

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Shizumari Co., Ltd. ....	 4553	Solaris Paper Inc.....	1457
Shoes For Crews.....	1164	Solo, Inc.....	4099
Show It Off, LLC.....	 1533	Solupac.....	528
SIAM USA.....	 1233	Sonic Power.....	 770
SIMIX LLC.....	459	Sozio, Inc.....	 1063
Simoniz USA, Inc.....	4548	SpaceVac Incorporated.....	1034
simplehuman.....	4470	Sparkoz Technology Corporation.....	 857
Simply Tec.....	538	Spartan Chemical Co., Inc.....	 3228
Simpson.....	1553	SPE Elettronica Industriale.....	3878
Skechers.....	 1172	Speed Cleaning.....	2156
Sky Systems Co., Inc.....	1113	SPR.....	4052
Smart Dynamics.....	1269	Sprayers Plus.....	1216
Smart Facility Software.....	 1513	SRTEX.....	913
Smart Inspect.....	1722	Stainout Systems LLC.....	 501
SmartFloor by Ameripolish.....	 2128	Staples Facility Solutions.....	 1257
SMPLY Brands.....	1168	Starco Chemical, a division Of Diamond Chemicals.....	2231
Soap2o Ltd.....	2622	Steamjet.....	 856



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STEAMWOX PRODUCTS LTD.....	669	Synbio Concept LLC.....	547
Stearns Packaging Corp.....	3960	Synesqo.....	436
Step1 Software Solutions.....	3212	System Solutions Limited.....	1340
Sterokem Ltd.....	1534	Taicang Union Clean Co., Ltd.....	1518
Streco Fibres Inc.....	2368	TalentCompass.....	1234
Stockwhile.....	2063	Taqt.....	1156
Sunbelt Rentals.....	3399	TCD Parts, Inc.....	2335
Sunburst Chemicals.....	1101	TDL Hygiene Co. Ltd.....	564
Suncast Commercial.....	522	Team Engine.....	958
Superabrasive, Inc.....	4360	TEAM Software by WorkWave.....	4259
SUPERBIO.....	928	Teamficient.....	660
Supermax Healthcare Inc.....	812	Tersano Inc.....	1365
Supply Central.....	1631	TC Medical (USA) Inc.....	831
Supplymaid.....	658	The Cheeky Panda.....	2523
Supreme Source & Supply.....	417	The Cleaning Software.....	2158
SureTec Innovations.....	540	The Hospitality Show.....	510
Suttner America Company.....	4547	The IICRC.....	713
SweepEasy LLC.....	1468	The Profitable Cleaner.....	769
Swept Technologies Inc.....	970	The Shell Corporation.....	2065

# EXHIBITOR LISTINGS

Theochem Laboratories, Inc. ....	3018	Trebor, Inc. ....	3352
Thorn Environmental-earth2earth.....	 537	Tricol Clean, Inc. ....	917
Thunder Pro.....	 1230	 Trojan Battery.....	4008
Tianjin Huayue International Trade Co., Ltd.....	 1241	Trust Commercial Products Co., Ltd .....	530
 TMA Chemnet.....	4270	Typlastics Inc.....	4248
ToDo Robotics.....	 1769	 U.S. Battery Mfg. Co. ....	3136
Tolco Corporation .....	3470	U.S. Products.....	4078
TomCat Commercial Cleaning Equipment .....	828	Ultimate Solutions, Inc.....	3146
TonDone.....	640	Ultra Soap International .....	668
TONYHOU & CLEVER CLEANING PRODUCTS.....	441	Unelko Corp.- Sani-Shield .....	968
Tool Klean.....	 1473	Unger Enterprises, LLC.....	3860
Topline Pro.....	813	Univar Solutions.....	 1628
 Tork, an Essity brand.....	4028	U.S. EPA Safer Choice .....	1149
Toter, Inc.....	807	USDA's BioPreferred Program.....	1155
Toughook USA.....	2162	uSource.....	863
ToxServices LLC.....	4476	USPSI.....	1119
Tradex Holdings LLC.....	1753	VAI.....	804
TRAX Analytics, LLC.....	825	Vanguard Safety .....	1004
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Vectair Systems, Inc. ....	3170	Woodbine Products Company.....	1765
VensureHR.....	517	WootRecruit.....	2061
Visionstate IoT.....	559	Wrap-Tite.....	1069
VITEX.....	1472	Wuxi Quanyu Electronic Technology Co., Ltd.....	925
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VSI Health & Hygiene Group.....	2517	XNYNTH Manufacturing Corp.....	1865
Warsaw Chemical.....	3976	Yangzhou Huayue New Material Co., Ltd.....	1237
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Weihai Jingsheng Carbon Fiber Products Co., Ltd.....	4478	Zan Compute Inc.....	841
Wessel-Werk USA Inc. ....	3036	Zenex International.....	4260
Whisk Products, Inc.....	4103	Zephyr Manufacturing Co., Inc.....	1157
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Whittaker Company.....	1246	Zhejiang Jiecheng New Material Technology Co., Ltd.....	1133
WIESE-SALCOM Industries Inc. ....	1759	ZHEJIANG KINGWE ELECTRICAL CO.,LTD.....	2225
Wipex.....	629	Zhejiang Wellington New Material Co., Ltd.....	1272
Wiping Hub.....	657	ZL DIAMOND TECHNOLOGY CO.,LTD.....	1333
Wisconsin Plastics, Inc.....	3576		
WizKid Products.....	4352		

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